

Memo from Karen		07/29/96	
Subject: LA TEST contract conversion			
Distribution:			
----- Via E-Mail -----		Hard Copy	
<input checked="" type="checkbox"/> RSM	<input checked="" type="checkbox"/> DM	<input checked="" type="checkbox"/> RR	
<input checked="" type="checkbox"/> RBM	<input checked="" type="checkbox"/> RM	<input checked="" type="checkbox"/> TR	
<input checked="" type="checkbox"/> ROM	<input type="checkbox"/> MIL	<input type="checkbox"/> COS	
<input checked="" type="checkbox"/> KAM	<input checked="" type="checkbox"/> S/R	<input type="checkbox"/> SRT	
<input checked="" type="checkbox"/> AM			

Karen Peckham  
78314

The Component contracts that were created for our market (see Ron Grout's letter of 5/24/96) have been converted to more accurately indicate Full Price or Savings displays.

All plans in SIS have been updated as of 7/25/96. Please see table below for changes.

OLD				NEW				
TYPE	PLAN	UNIT	RATE		TYPE	PLAN	UNIT	RATE
LA TEST1	Z	1	\$1 - \$70	=	PACK OUTLET	LAFF	1	\$1 - \$70
LA TEST2	Z	1	\$1 - \$70	=	PACK OUTLET	LASAV	1	\$1 - \$70

Please continue to use the "Los Angeles Metro Area Test" contract form for any new component contracts. The only change will be instead of writing LA TEST1 or LA TEST2, you need to enter PACK OUTLET LAFF or PACK OUTLET LASAV.

Thank you.

-Karen

LA\_TEST.DOC

51843 8023